SFY2022 ANNUAL REPORT



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Douglas A. Ducey, Governor Daniel A. Dialessi, Executive Director

December 23, 2022

The Honorable Douglas A. Ducey, Governor of Arizona The Honorable Karen Fann, Senate President The Honorable Russell Bowers, Speaker of the House of Representatives And the Citizens of the State of Arizona

I am pleased to present the Water Infrastructure Finance Authority (WIFA) of Arizona's 2022 Annual Report as required under A.R.S.§49-1204.

Investments in infrastructure are essential for maintaining a vibrant and sustainable economy. Since its inception in 1989, WIFA has invested over \$2.8 billion in Arizona water projects through its Financial and Technical Assistance programs. In State Fiscal Year 2022 (SFY2022), WIFA executed 22 new loans totaling over \$151 million.

The Authority credits much of its success to extraordinary partnerships with Arizona's communities and management's willingness to take a more open and innovative posture. WIFA continues to receive national recognition for its pursuit of leading-edge projects and expanded eligibilities within the Clean Water and Drinking Water programs.

Financially, WIFA's net position continues to grow, and the Authority's bonds maintain a AAA credit rating with national ratings agencies. WIFA's financial strength allows the Authority to sell revenue bonds at the lowest rates possible and pass those savings on to Arizona communities.

It is an honor to serve the state of Arizona, and if you have any questions or need additional information, please contact me at (602) 364-1314 or ddialessi@azwifa.gov.

Sincerely,

Daniel A. Dialessi, CFA Executive Director Water Infrastructure Finance Authority of Arizona

Enclosures: WIFA's SFY 2022 Annual Report WIFA's SFY 2022 Audited Financial Statements

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ORGANIZATION OVERVIEW

Background

The Arizona Legislature established the Water Infrastructure Finance Authority of Arizona (WIFA) in 1989. In 2016, WIFA joined the Arizona Finance Authority (AFA), a one-stop-shop for financing that supports businesses' expansion and relocation, communities' infrastructure needs, and first-time homebuyers.

WIFA works to maintain and improve water quality and supply in the state by financing the construction, rehabilitation, and improvement of drinking water, wastewater, water supply development, and nonpoint source pollution projects. WIFA maintains Arizona's revolving loan fund programs, capitalized by the Environmental Protection Agency (EPA) and state appropriations, to provide low-cost financing for water infrastructure projects. Maintaining Arizona's water quality and supply requires communities to make large investments in drinking water and wastewater infrastructure. State Revolving Funds (SRFs) are significant in helping organizations meet their continuing and considerable water infrastructure needs.

Arizona Finance Authority Board

Arizona Finance Authority Board

The Arizona Finance Authority is governed by a five-member, Governor appointed board.



Gary Naquin



Jim keely



Lea Márquez Peterson



Mike Godbehere

WIFA Advisory Board

WIFA's Advisory Board provides expertise and leadership on WIFA's policies, loan approvals, and various other actions. The Advisory Board provides recommendations to the AFA Board of Directors. The AFA Board of Directors meets one week after the WIFA Advisory Board to act on its recommendations.

WIFA Advisory Board



Misael Cabrera, Chairman Arizona Department of Environmental Quality



Keith Watkins, Vice-Chairman Arizona Commerce Authority



Paul Gardner Water systems which serve 500 or more customers



Alan Baker Municipalities of 50.000 or more residents



Kevin Rogers serve less than 500 customers



Lynne Smith Water systems which Arizona Department of Water Resources

Vacant Sanitary Districts from counties with a population less than 500,000

Britton Baxter Arizona Corporation Commission



Fernando Shipley Municipalities with a population less than 50,000



Ray Montoya Counties with a population more than 500,000

Vacant Sanitary District from counties with a population of 500,000 or more

WIFA Administration



WIFA's leadership is composed of Executive Director, Daniel Dialessi; Controller, Jane Thompson; Financial Services Director, Scott Connelly; and Senior Program Administrator, Lindsey Jones. The Authority's 15 full-time staff have broad business and finance experience in the public and private sectors. WIFA's team is committed to providing exceptional service and value to Arizona's communities through our programs.

Daniel A. Dialessi, CFA Executive Director

Administration and Outreach

The division of Administration and Operations performs WIFA's human resources management, payroll services, strategic planning, board and agency administration, secretarial and reception services, scheduling, records management, and information technology functions.

Yolanda Mendoza

Business Manager

Garrett Corral Communications Director Edgar Tovar Network Administrator

Financial Services and Operations

The division of Financial Services directs WIFA's financial goals, objectives and policies. This includes overseeing WIFA's debt and loan program. Financial Services also directs WIFA's Financial Assistance and Technical Assistance programs.

Scott Connelly Financial Services Director Evan Marsh Senior Loan Officer

Anthony Ngeera Senior Loan Officer

Lindsey Jones Senior Program Administrator Lindsay Mills Environmental Program Specialist

Morgan Burgess Environmental Program Specialist Samantha Lemke Environmental Program Specialist

Michael Vidaure Environmental Program Specialist

Fiscal and Loan Servicing

The division of Fiscal Services transacts daily financial operations including WIFA loan disbursements, repayments, budgeting and procurement. Fiscal Services also manages WIFA debt service, investments, federal grants and state match appropriation.

Jane Thompson Controller

Julie Flores Administrative Service Officer III

Rebecca Gomez Administrative Service Officer II **Dianna Paap** Fiscal Services Manager

Vacant Administrative Service Officer III

State Fiscal Year 2022 Operating Highlights

Executed **22 loans,** providing over **\$150 million** in funding to Arizona's cities, towns, special districts, tribal entities and private water companies

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Maintained "AAA" credit ratings

due to demonstrated commitment to responsible fiscal fund management

Average rates for 20-year loans: 2.23% for governmental entities

The average discount from the base interest rate 19%.



11 WIFA-funded projects were completed in FY 22 (9 DW, 2 CW)25 WIFA-funded projects initiated construction in FY22 (19 DW, 6 CW)

\$36.8 million in assistance for disadvantaged communities
\$6.3 million in Forgivable Principal awarded in SFY22
\$30.5 million in DWSRF funding for small communities



Approximately \$779,000 in 100% forgivable principal loans provided to date

Continued dedication to customer service by processing loan documents in **less than a week** from board approval and processed all disbursement requests in an average of **three business days**.



Awarded \$360,000 in technical assistance for design, engineering, environmental review, federal requirements, COGS.



Over \$140M Forgivable Principal awarded to date

PROGRAMS SUMMARY

WIFA's flexible lending options give its borrowers peace of mind of knowing that their communities are receiving the best financing package available. Borrowers may be eligible for various incentives based on the community's population, disadvantaged designation, green project components, or project type. Funding options include a low-interest construction loan program, 1% interest rate design loans, technical assistance, and CIP financing.

Low-Interest Loan Program

WIFA's means for providing low-interest financial assistance are the Clean Water Revolving Fund (for publicly-owned wastewater treatment facilities) and the Drinking Water Revolving Fund (for publicly and privately-owned drinking water systems), established by the US Environmental Protection Agency (EPA) and maintained through federal capitalization grants, state matching funds, loan repayments, and bond proceeds. Eligible entities include cities, towns, special districts, tribal communities, and Arizona Corporation Commission-regulated private water companies.

WIFA is making a difference in Arizona. Since its inception in 1989, WIFA has invested over **\$2.8 billion** in the state, with over 270 active loans. Each project results in the creation of construction and engineering jobs. Additionally, the Bipartisan Infrastructure Bill (also called the Infrastructure and Investments Job Act) increased the funding available through State Revolving Fund programs see table below). These funds will help to address emerging contaminants such as PFAS, assist communities with lead service line inventory and replacements, and greatly increases the funding available to disadvantaged communities as loan forgiveness.

| Fund | Purpose | Allocation | Forgivable Percentage | Forgivable | Forgivable Principal Eligibility |
|--------------------|--------------------------|--------------|--------------------------|--------------|--|
| | Base | \$12,859,600 | 30% | \$3,857,880 | 14% for any eligible recipient/12-35% additional subsidy for disadvantaged communities |
| Drinking | Supplemental | \$32,359,000 | 49% | \$15,855,910 | Disadvantaged Communities |
| Water SRF | Emerging Contaminants | \$13,587,000 | 100% | N13587000 | 25% for Disadvantaged Communities or Public Water Systems Serving Fewer Than 25,000 Persons |
| | Lead Service Lines | \$50,986,000 | 49% | \$24,983,140 | Disadvantaged Communities |
| | Base | \$7,913,200 | 40% | \$3,165,280 | 10% for any eligible recipient/10-30% mandated additional subsidy for communities that meet affordability criteria |
| Clean Water SRF | Supplemental | \$12,021,000 | 49% | \$5,890,290 | Assistance recipients that meet the state's affordability criteria or project types as described in section 603(i) of the CWA. |
| | Emerging Contaminants | \$632,000 | 100% | \$632,000 | No restriction |

Technical Assistance Program (TAP)

The program's purpose is to help prepare water and wastewater facilities for the construction of a Capital Improvement Project (CIP). The Authority prioritizes TAP awards to borrowers with limited resources to complete an infrastructure project's planning or design, or to assist with compliance requirements. TAP Funding provides up to **\$50,000 per project to employ engineers or other consulting services** to complete planning or design activities, or to meet federal requirements and up to \$20,000 per project to contract with the Council of Governments to provide procurement and Davis Bacon monitoring assistance.

In SFY20, WIFA expanded its Technical Assistance Program scope, unlocking more resources for Arizona's smaller communities and disadvantaged borrowers. The new offering is a collaborative approach with Arizona's Councils of Governments (COGs). It lessens the borrower's administrative burden by providing direct assistance with procurement and Davis-Bacon prevailing wage monitoring requirements. During its first year, the new offering was utilized by 5 projects across the CW and DW programs. In its second year of SFY21, the number of projects has increased to 15.

Water Supply Development Fund (WSDF)

The Water Supply Development Fund (WSDF) was established in 2007 with HB 2692 and aimed to help areas of Arizona lacking access to sufficient water supplies and in need of financial assistance to construct projects necessary to obtain additional water supplies. In 2021, through SB1823, the Arizona Legislature allocated \$46 million to the WSDF, opening more financial opportunities for Arizona's rural water providers to improve their water supply infrastructure. Further, in 2022 SB1740 Since passage of the funding, Leadership and Staff have worked diligently with internal and external stakeholders to develop the program and WIFA is pleased to report that applications for these critical projects will be accepted in SFY 2023.

LEGISLATIVE CHANGES

Senate Bill 1740 transferred from the AFA Board of Directors to the WIFA Board of Directors, governance of WIFA and expanded the current powers and duties of WIFA. Senate Bill 1740 adds two new programs to WIFA, the Long-Term Water Augmentation Fund (LTWAF) and the Water Conservation Grant Fund. Additionally, the WIFA Advisory Board was renamed the Federal Programs Committee. Further updates on these new programs will be included in the fiscal year 2023 report.

On December 20, 2022 WIFA announced the selection of Chuck Podolak as the new Director of WIFA. Chuck brings a wealth of experience and expertise to this role, having worked in Arizona water policy for nearly a decade in the U.S. Senate, Arizona State Governor's office, and at the Salt River Project. In addition, he has a strong track record of success negotiating legal, policy, and operational water challenges from Colorado River supply challenges, tribal water rights settlements, and water quality issues with municipal water users, farmers, ranchers, tribes, and others. In this role, Chuck will oversee the financing of All WIFA programs and projects throughout Arizona, including the development and implementation of long-term funding water augmentation initiatives. He will also work closely with stakeholders, including local governments, utilities, and community organizations, to ensure the needs of communities across Arizona are met.

WIFA's Board and Committee Members

WIFA Board - Voting Members:

- Peter Kim
- David Beckham
- Buchanan Davis
- Ted Cooke
- Tim Thomure
- Jonathan Lines
- Andy Tobin
- Susan Montgomery
- Richard Lunt

WIFA Board - Non-voting Members:

- Karen Fann
- Russell Bowers
- Rebecca Rios
- Reginald Bolding
- Lisa Atkins
- Thomas Buschatzke
- Misael Cabrera
- Sandra Watson
- Ray DiCiccio

LTWAF Committee Voting Members:

- David Beckham
- Peter Kim
- Buchanan Davis
- Ted Cooke
- Tim Thomure
- Andy Tobin
- Richard Lunt

WSDF Committee Voting Members:

- Peter Kim
- Buchanan Davis
- Ted Cooke
- Jonathan Lines
- Andy Tobin

- Susan Montgomery
- Richard Lunt

Federal Programs Committee Voting Members:

- Thomas Buschatzke (designee- Lynne Smith)
- Misael Cabrera
- Sandra Watson (designee Keith Watkins)
- Alan Baker
- Fernando Shipley
- Paul Gardner
- Kevin Rogers
- Ray Montoya
- Two open seats (One for a DWID or Sanitary District in a county with more than 500,000 persons and one for a DWID or Sanitary District in a county with less than 500,000 persons)

Water Conservation Grant Committee is open for applications and no selections have been made yet, applications and more information are available on WIFA's website (<u>https://www.azwifa.gov/</u>).

WIFA'S FINANCIAL SUMMARY

Credit Profile

The Authority's diligent commitment to responsible fiscal fund management continued its AAA bond ratings by Moody's Investors Service, Standard and Poor's, and Fitch in SFY 2022. A Continuation of its AAA ratings reduces WIFA's borrowing cost when WIFA issues bonds, keeping loan rates as low as possible, thereby passing on the savings to its borrowers. The ratings are based on:

- Program structure that provides significant over-collateralization to the bonds
- Strong credit quality of the local borrowers
- Loan portfolio and investments with the ability to withstand substantial losses to revenue
- Large size and diversity of loan portfolio
- Strong management practices and policies

During SFY 2022, WIFA continued to maintain a diverse portfolio of borrowers by balancing the needs of low-credit borrowers who have high-priority projects with high-credit borrowers who have lower-priority projects. The presence of strong borrowers within the portfolio benefits all program participants.

WIFA's net position increased by approximately \$17 million in SFY 2022 to a total of \$789,563,076. The EPA restricted amount of this total is \$749,377,569. The Clean Water portion is \$347,432,858 and the DW portion is \$401,944,711. WIFA's 2022 Audited Financial Statements are attached and available on WIFA's website – www.azwifa.gov/resources/reports.

Investments

At the close of the fiscal year, WIFA had approximately \$309 million invested, primarily used to originate loans to WIFA borrowers and provide financial security to WIFA's bond portfolio. Additionally, the invested funds' interest helps to subsidize WIFA borrowers' interest rates and grow the fund.

Active Loan Portfolio*

| | Not | t Pledged | Qualified Pledged | | Total | |
|----------------|--------------------|--------------------------|--------------------|--------------------------|--------------------|--------------------------|
| | Number of Loans | Principal Outstanding | Number of Loans | Principal Outstanding | Number of Loans | Principal Outstanding |
| Clean Water | 47 | \$41,187,586 | 51 | \$193,116,586 | 98 | \$234,304,173 |
| Drinking Water | 142 | \$238,198,334 | 66 | \$205,436,129 | 208 | \$443,634,463 |
| Total | 189 | \$279,385,921 | 117 | \$398,552,715 | 306 | \$677,938,637 |

*Outstanding balances as of 12/21/2022, there were remaining commitments of \$326,441,003 that were obligated but not yet drawn.

RURAL WATER INFRASTRUCTURE COMMITTEE



The Rural Water Infrastructure Committee (RWIC) is an informal partnership of various federal and state agencies that provide loans, grants, and technical assistance to Arizona's rural communities under 10,000. The RWIC's chairpersons are WIFA's Communication Director and a representative from the Arizona Department of Environmental Quality (ADEQ).

Participating agencies of the Rural Water Infrastructure Committee:

- Water Infrastructure Finance Authority of Arizona (WIFA)
- AZ Corporation Commission (ACC)
- AZ Department of Environmental Quality (ADEQ)
- AZ Department of Water Resources (ADWR)
- US Environmental Protection Agency (EPA)
- USDA Rural Development (USDA-RD)
- North American Development Bank (NADBank)
- Rural Water Association of Arizona (RWAA)
- Rural Community Assistance Corporation (RCAC)
- Bureau of Reclamation (BOR)
- Department of Housing and Urban Development (HUD)
- Arizona Department of Housing (ADOH)

In SFY 2022, RWIC hosted its regular quarterly meetings. The first half of the panel provides a platform for small communities to present their project needs and engage with multiple agencies at once. After each presentation, the partners discuss available assistance options offered by their agencies and build a "next-step" plan with the presenter. After the presenters finish, the partners use the remaining time to discuss projects, improve project coordination, collaboration, and provide partner updates on upcoming training and funding opportunities.

WIFA facilitated four RWIC committee meetings in SFY 2022:

- RWIC meeting, September 2021
- RWIC meeting, March 2022
- RWIC meeting February 2022 (Planning Meeting)
- RWIC meeting, June 2022

ATTACHMENTS

Table 1: Drinking Water Binding Commitments and Executed Loans

| Borrower | Binding Commitment Date | Binding Commitment Amount | SFY Loan Executed | Loan Amount Executed in SFY22 |
|---|----------------------------|------------------------------|-------------------------------|----------------------------------|
| White Mountain Apache Housing Authority | 8/28/2019 | \$616,030.00 | SFY22 | \$616,030.00 |
| DS Water Company | 10/28/2020 | \$75,000.00 | SFY22 | \$75,000.00 |
| City of Somerton | 4/28/2021 | \$450,000.00 | SFY22 | \$450,000.00 |
| Bradshaw Water Company, Inc. | 6/23/2021 | \$87,430.00 | SFY22 | \$87,430.00 |
| Tierra Linda Water Company, Inc. | 6/23/2021 | \$406,980.00 | SFY22 | \$406,980.00 |
| Livco Water Company | 8/27/2021 | \$214,261.00 | SFY22 | \$214,261.00 |
| Yuma County Improvement District | 8/27/2021 | \$250,000.00 | pending loan closing | - |
| Town of Camp Verde | 10/28/2021 | \$10,175,000.00 | SFY22 | \$10,175,000.00 |
| Town of Queen Creek | 10/28/2021 | \$8,238,763.00 | SFY22 | \$8,238,763.00 |
| Desert Gardens RV Resort Cooperative, Inc. | 12/9/2021 | \$225,000.00 | SFY22 | \$225,000.00 |
| Tonto Basin Water Company | 2/17/2022 | \$470,000.00 | SFY22 | \$470,000.00 |
| Pine Creek Canyon Domestic Water Improvement District | 2/17/2022 | \$100,000.00 | SFY22 | \$100,000.00 |
| Pine Strawberry Water Improvement District | 2/17/2022 | \$17,500,000.00 | SFY22 | \$17,500,000.00 |
| Timberland Acres DWID | 4/21/2022 | \$250,000.00 | SFY22 | \$250,000.00 |
| Trujillo Trail Domestic Water Improvement District | 4/21/2022 | \$265,000.00 | SFY22 | \$265,000.00 |
| Town of Queen Creek | 4/21/2022 | \$45,518,694.00 | SFY22 | \$45,518,694.00 |
| Walnut Creek Water Company | 4/21/2022 | \$100,000.00 | SFY22 | \$100,000.00 |
| City of Prescott | 6/16/2022 | \$34,000,000.00 | pending loan closing | - |
| Town of Marana | 6/16/2022 | \$1,000,000.00 | pending loan closing | - |
| Total: | | \$119,942,158 | 16 Executed Loans in SFY22 | \$84,692,158 |

Table 2: Clean Water Binding Commitments and Executed Loans

| Borrower | Binding Commitment Date | Binding Commitment Amount | SFY Loan Executed | Loan Amount Executed in SFY22 |
|--|----------------------------|------------------------------|------------------------------|----------------------------------|
| White Mountain Apache Housing Authority | 8/28/2019 | \$806,862.00 | SFY22 | \$806,862.00 |
| City of Peoria | 4/28/2021 | \$17,764,029.00 | SFY22 | \$17,764,029.00 |
| Tri-city Regional Sanitary District | 8/27/2021 | \$5,500,000.00 | SFY22 | \$5,500,000.00 |
| City of Buckeye | 8/27/2021 | \$13,000,000.00 | SFY22 | \$13,000,000.00 |
| Town of Queen Creek | 4/21/2022 | \$10,098,396.00 | SFY22 | \$10,098,396.00 |
| City of Flagstaff | 4/21/2022 | \$20,000,000.00 | SFY22 | \$20,000,000.00 |
| Superstition Mountains Community Facilities District No. 1 | 6/16/2022 | \$7,200,000.00 | SFY23 | - |
| Total: | | \$74,369,287 | 6 Executed Loans in SFY22 | \$67,169,287 |

Table 3: Drinking Water Forgivable Principal Provided

| Borrower | Project Name | Forgivable Principal Amount |
|--|--|-----------------------------|
| Town of Camp Verde | Water Utility Revenue WIFA Loan, Series 2021 | \$900,000.00 |
| Desert Gardens RV Resort Cooperative, Inc. | Arsenic Removal | \$225,000.00 |
| Livco Water Company | Water System Upgrades | \$182,121.00 |
| Tonw of Marana | Marana Park Reservoir | \$512,500.00 |
| Pine Creek Canyon Domestic Water Improvement District | Water Meter and Pump Upgrades | \$85,000.00 |
| City of Prescott | Water Production and Intermediate Pump Station Completion | \$1,532,500.00 |
| Town of Queen Creek | Water System Comprehensive Construction Plan | \$1,012,500.00 |
| Tonto Basin Water Company | Cactus Forest Water System Improvements (2) | \$322,500.00 |
| Trujillo Trail Domestic Water Improvement District | Waterline Installation | \$220,000.00 |
| Walnut Creek Water Company | Storage Tank Improvements | \$80,975.00 |
| Yuma County Improvement District | Tacna Water Infrastructure Project | \$250,000.00 |
| Total: | 11 Projects | \$5,323,096 |

Table 4: Clean Water Additional Forgivable Principal Provided

| Borrower | Project Name | Forgivable Principal Amount |
|-------------------|-----------------------------|-----------------------------|
| City of Flagstaff | Stormwater Capital Projects | \$1,000,000.00 |
| Total: | 1 Project | \$1,000,000 |